

2019 Spear's Wealth Insight Forum



Richard Rogerson, CEO, RFR

Travelex founder Sir Lloyd Dorfman, anti-Brexit campaigner Gina Miller and Spear's contributor Robert Amsterdam were among the high-profile speakers at the 2019 Spear's Wealth Insight Forum, hosted at the Langham hotel in central London.

Some 400 Guests at the 2019 Spear's Wealth Insight Forum heard how a chance Friday afternoon phone call between Sir Lloyd Dorfman and Sir Nicholas Hytner gave rise to a historic sponsorship deal with the National Theatre; why unexplained wealth orders are a draconian measure; that there is a one-in-three chance that the US will enter a recession in 2020 – and much else besides.

More than 25 speakers provided expert insight on issues ranging from geopolitics to global mobility, succession planning, London property, tax, trusts and residency trends, as well as the state of modern luxury.

Amongst them were Richard Rogerson of RFR, Alpa Bhakta of Butterfield Mortgages, Camilla Dell of Black Brick and Naomi Heaton of London Central Portfolio who offered their bulletin from the market. 'Our HNW clients are becoming a lot younger,' Dell said of London's new creative, entrepreneurial HNWs. 'Ten years ago our clients were investment bankers who typically wanted trophy properties in Knightsbridge and Belgravia. Recently, we've been seeing HNWs spending millions on warehouse conversions in Shoreditch and Hackney.' They all agreed that we were, 'trundling along at the bottom of the market,' and – barring the possibility of a Labour government – were relatively optimistic for the next year or so.