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BUYING AGENTS

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Alex Stroud Property Consultants

Alex Stroud is well respected in the London market. One property lawyer reports: *“He’s like a Duracell bunny, he can’t sit still, he’s always off seeing properties,”* adding: *“He’s really impressive.”*

Sources rate his client manner saying: *“He has amazing client care, he’s incredibly knowledgeable and really lovely.”* One market source enthuses: *“He’s great and incredibly diligent,”* continuing: *“He has his ear to the ground and wants to do the best job he can. His willingness to spend time with people to put a deal together is hugely valuable.”* Another interviewee says: *“He’s an old stager, he works incredibly hard and knows London so well.”*

Key contact:

Alex Stroud, Founder

Black Brick Property Solutions LLP

Mayfair-based Black Brick is *“very well regarded in the marketplace,”* enthuses one property lawyer, who continues: *“The people are tremendously well networked.”* The team provides property investment services as well as rental search services and property management services. An interviewee enthuses: *“They go to the nth degree to protect their clients’ interests.”*

One source describes managing partner Camilla Dell as *“an absolute force of nature.”* Another agrees: *“She is one of the greats of this world, she’s absolutely brilliant, she’s running a phenomenally good business.”* An interviewee source highlights Caspar Harvard-Walls, saying: *“He is the epitome of professionalism and diplomacy.”*

Key contact:

Camilla Dell, Managing Partner

The Buying Solution

The Buying Solution is the specialist buying agency of Knight Frank and is described by one interviewee as *“absolutely excellent.”* The firm assists high net worth clients with property acquisitions in London and the country. London prime and super prime expert Philip Eastwood has a strong reputation among interviewees. *“He gets the deal done and is very good with clients as well,”* says one source, and another notes: *“He’s just very experienced.”* Mark Lawson *“has the connections you really need to work in the market and he does it with aplomb,”* reports an interviewee. One commentator highlights Thea Carroll, stating: *“She is fabulous and one to watch, she will fight for her clients.”*

Key contacts:

Jonathan Bramwell, Head of The Buying Solution
Will Watson, Head of London
Mark Lawson, Partner – High Value Residential and Rural Estates

Charles McDowell Properties

Charles McDowell advises clients on property acquisition in prime central London. A property lawyer enthuses: *“He’s quite exceptional in what he does.”* The firm also acts as a selling agent for high net worth individuals. Sources praise McDowell’s knowledge and client-handling skills. *“He has extraordinary knowledge, he helps clients make good decisions,”* notes one interviewee, and another says: *“He’s an old stager and knows his stuff.”* Commentators describe him as *“very good, very slick”* and *“very helpful and proactive.”*

Key contact:

Charles McDowell, Founder

The Collection LLP

Mayfair-based The Collection advises clients on property acquisition in central London. The firm was founded by current managing partner Caroline Takla in 2009 and has grown its reputation since then. The firm advises on both residential and investment acquisitions, in addition to real estate development. Takla is praised by a property lawyer, who says: *“She is just fierce when protecting her clients. She is very connected and very well respected.”*

Key contact:

Caroline Takla, Founder & Managing Partner

Garrington

Garrington advises clients on property acquisition countrywide. *“They’re the only truly national buying agent,”* states one property

lawyer. Another interviewee says: *“They do something a bit different. They do some beautiful country properties and are really collaborative in how they work.”*

Sources praise several members of the team. Jonathan Hopper is the firm’s managing director and is described as *“incredibly diligent and discreet, he is excellent at giving clients careful attention.”* One commentator describes Toby Ridge, who advises clients in Hertfordshire and Essex, as *“very professional,”* adding: *“He is focused on achieving the best possible outcome for the client.”*

Key contacts:

Jonathan Hopper, Managing Director
Nicholas Finn, Executive Director

Mercury Homesearch

Mercury Homesearch provides clients with advice on property acquisition in prime central London. The firm’s founder, Jeremy McGivern, is well known and respected in the market. One property lawyer enthuses: *“His in-depth knowledge is incredible, he is very focused on selling the London market.”* Another adds: *“Jeremy has done it for so long, he knows the highs and lows of the market.”* Sources also praise the team’s client care. *“Jeremy’s very honest with clients, he wants to give them the best service,”* says one interviewee. Another comments: *“He’s great – so, so professional and precise, he is all about the detail.”* One interviewee says: *“If they can help they will. They go above and beyond and will help the transaction go through,”* continuing: *“They have a willingness to help with anything they possibly can.”*

Key contact:

Jeremy McGivern, Founder

Middleton Advisors LLP

Middleton Advisors provides property acquisition advice on properties in London and in the country. Mark Parkinson heads the London team and Tom Hudson leads the country team; both are highlighted by sources for their knowledge and client care. The country team in particular is praised as *“outstanding”* by one interviewee, and another says: *“They’re just first-class, they go above and beyond.”*

One property lawyer notes: *“The thing I like about them is that they organise their work so they don’t take on too many transactions at the one time.”* This source continues: *“They put together the full package for the client and do an exceptionally good report drawing in the various strands,”* adding: *“They are very proactive and very good at understanding the situation.”*

Key contacts:

Mark Parkinson, Head of Middleton London
Tom Hudson, Head of Middleton Country

Nathalie Hirst Ltd

Nathalie Hirst is well respected for her experience with high-value property transactions in central London. A property lawyer enthuses: *"She's one of the best search agents in London, she has made the market in Chelsea."* This source continues: *"She's a really good operator, she's very experienced and has a very considerable client base,"* adding: *"She is highly respected by selling agents."*

Interviewees note her reputation for high-value work, saying: *"Her reputation at the high end is totally standout. I'm not sure there is anyone on a par with her."* Another interviewee agrees: *"She will only do the best properties in the best areas because she knows she's good at it. She's a tough negotiator; you don't mess with Nathalie Hirst."*

Key contact:

Nathalie Hirst, Founder

Prime Purchase

Prime Purchase advises clients on property acquisition in London and the country. It is a wholly-owned subsidiary of Savills. An interviewee enthuses: *"They are one of the well-known greats,"* adding: *"They are absolutely excellent."*

Several sources highlight director Guy Meacock. *"He is very thorough and knowledgeable,"* notes one source, and another describes him as *"tremendous."* A further interviewee notes the link with Savills, saying: *"They have a good machine behind them. They can go the extra mile for their clients."*

Key contacts:

Charlie Wells, Managing Director
Guy Meacock, Director

Property Vision LLP

Property Vision advises clients in London and the country. *"They're the original firm doing this. They're really a great organisation,"* notes one interviewee. Another source says: *"They are excellent at what they do."* A further market source enthuses: *"They are the perfect relocation firm."*

Sources praise several members of the team. Simon Connell, a partner in the London team, is *"a very safe pair of hands for any client, and he has a very impressive grasp and broad knowledge base of the London property market."* Roarie Scarisbrick, another partner in the London team, is *"at the head of his game,"* according to one source, with another saying: *"He's excellent, knowledgeable and always willing to assist."*

Key contact:

Philip Harvey, Senior Partner

RFR

RFR is hugely well respected and has an excellent reputation. *"They provide a really first-class service in helping clients find prime properties in London. They have a very deep knowledge not only of the property market itself, but they have a lot of expertise in terms of the financial and legal issues that go with that,"* notes one interviewee. Another praises the range of services at the firm, highlighting: *"Having the capability in-house for people who want to carry out refurbishment is amazing, particularly for people coming from overseas."*

Sources praise the firm's client care. One lawyer notes: *"They are thoroughly, thoroughly professional. They provide a very bespoke service."* Another agrees: *"They're outstanding, extremely client-focused, they only want to do what is best for their clients."* *"They are all extremely professional and hands-on, with huge experience of all issues from practical to legal, making the combined effort with ourselves for the client second to none. They all provide exceptional service to clients,"* comments an interviewee.

Key contacts:

Richard Rogerson, CEO
Sophie Rogerson, Managing Director

Robert Bailey Property Limited

Robert Bailey Property is *"huge in this market,"* according to one source. The team advises on property acquisition in prime central London locations. Another interviewee notes: *"They're fantastic."*

The firm's founder, Robert Bailey, is well regarded among interviewees. One source says: *"He's excellent, he's always been really on the ball. He's one of the best actually,"* adding: *"He's very knowledgeable and has been working in super prime central London for so long now."* Another commentator notes: *"They are good, solid and trustworthy."*

Key contact:

Robert Bailey, Founder

Turnbull Property

Turnbull Property advises clients on the acquisition of prime central London real estate. The firm is *"very discreet and has been in the market a long time,"* notes one interviewee.

Sources praise the firm's managing director, Johnny Turnbull, with one source saying that *"he has a good personal touch, he cares about the client."* Another comments: *"He is really good. He's hugely experienced, he's been doing this for a long time,"* continuing: *"There is no question that he always looks after his clients well."*

Key contact:

Johnny Turnbull, Managing Partner

Warnerheath Limited (Property Advisers)

Warnerheath advises affluent clients on property acquisition in central London. One lawyer notes that *"they have a very strong brand and are known to be good negotiators who take care of the client's buying experience from start to finish."*

The firm's founder, Chris Jones, is described as *"a person that makes things happen with a pragmatic approach in dealing with matters"* by a source who adds: *"He is always proactive. He provides a great service to clients and assists where he can."* Another interviewee says: *"We have huge confidence in his ability. He will grind away very carefully and methodically and make sure no stone is left unturned."*

Key contact:

Chris Jones, Founder