

# SPEAR'S

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The Spear's Interview

## William Boyd: on Brexit, Amis and his latest novel

Featuring

Postcard from Geneva:  
inside the Swiss way

Plus

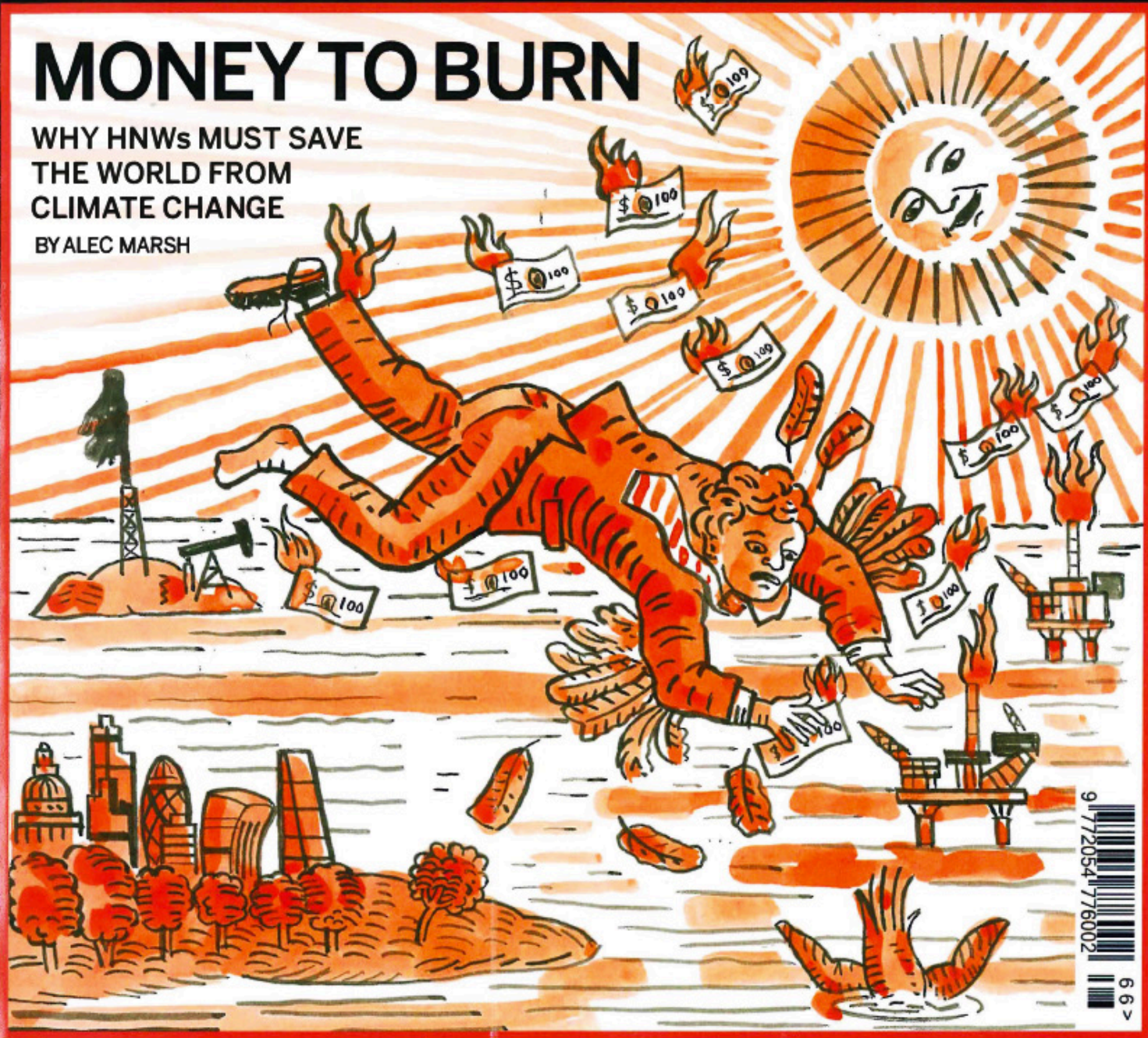
Lily Cole  
Niall Ferguson

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# SPEAR'S WEALTH MANAGEMENT AWARDS 2018

*Guy Hands led the line-up of winners at our 12th annual awards*

**FINANCIER GUY HANDS** and Cerno Capital's Nick Hornby featured among winners at the annual *Spear's* Wealth Management Awards at the Dorchester in November. Hosted by Sky News economics editor Ed Conway, the event saw 700 VIPs from business, finance, law and luxury gather to celebrate achievement across the asset management, banking and private client fields. Guests sipped on Villa Sandi prosecco and cocktails provided by luxury cufflink makers Oh My Got, who also brought along a DJ for the after-party.

Terra Firma financier Hands, our Philanthropist of the Year, said in his speech: 'Julia and I set up the Hands Family Trust almost exactly 20 years ago, so it's fantastic and humbling to receive this award at such a fitting moment.'

Cerno Capital's Hornby received the Outstanding Achievement Award. 'There are quite a lot of companies that describe themselves as B-to-B or B-to-C, but at Cerno we don't do that,' he said. 'And I'm sorry if this sounds cheesy, but we consider ourselves to be H-to-H – human to human. We connect with our clients on a human level, and I think that's one of the reasons we're successful.'

Tax and Trust Lawyer of the Year was Nick Warr of Taylor Wessing, while Charles Russell Speechlys' Miranda Fisher scooped the family law category. 'I was shortlisted last year – and I was completely thrilled to be shortlisted – but to win it... It's completely amazing,' she told *Spear's*. Reputation Lawyer of the Year went to Carter-Ruck's Nigel Tait, but the judges were so impressed by Simkins' Gideon Benaim's year in representing Sir Cliff Richard that he was given a special award, Case of the Year. He went up to the stage with his team in tow, and said afterwards: 'It was a fantastic case to have been involved with and I'm very grateful to have won the award.'

The night had a streak of melancholy to it, as everyone remembered Frank Hirth's Paul Hocking, 2017's Private Client Accountant of the Year, who died in October during a charitable trip to Lesotho, just weeks after judging two categories for these awards. But William Cash, *Spear's* editor-at-large and chairman of the judges, was determined that the evening honour Hocking's cheerful spirit. Many glasses were raised – and the spirit of fun was indeed entered into. One distinguished guest remarked: 'I only go to one event a year – and this is it.'



## WINNERS AND NOMINEES

### PRIVATE BANKER OF THE YEAR

🏆 **WINNER** QUENTIN MARSHALL WEATHERBYS  
**NOMINEES** Giles Crowe Citi Private Bank, Rennie Hoare C Hoare & Co, Jeremy Knowland Citi Private Bank, Christo Scott HSBC Private Bank, Helen Watson Rothschild Wealth Management  
 Sponsored by **Kudadoo Maldives**

### PRIVATE BANK OF THE YEAR (UK)

🏆 **WINNER** HAMPDEN & CO  
**NOMINEES** C Hoare & Co, HSBC Private Bank, Rothschild & Co, Weatherbys

### PRIVATE BANK OF THE YEAR (INTERNATIONAL)

🏆 **WINNER** JULIUS BAER  
**NOMINEES** Citi Private Bank, HSBC, JP Morgan Private Bank, Pictet Wealth Management  
 Sponsored by **The Samling**

### OUTSTANDING ACHIEVEMENT AWARD

🏆 **WINNER** NICK HORNBY CERNO CAPITAL  
 Sponsored by **Cookson Adventures**

### FUTURE LEADER IN PRIVATE CLIENT

🏆 **WINNER** LUCY GOULD STEWARTS  
**NOMINEES** Kate Capocci Smith & Williamson, Nicholas Dudley-Hammatt HSBC Private Bank, Stephen Kattou Lincoln Private Investment Office, Chris Moorcroft Harbottle & Lewis  
 Sponsored by **Oh My Got**

### HNW ASSET MANAGER OF THE YEAR

🏆 **WINNER** ROSS ELDER LINCOLN PRIVATE INVESTMENT OFFICE  
**NOMINEES** Salman Haider Citi, Alan & Gina Miller SCM Direct, Neil Moles Progeny Wealth, Charlotte Ransom Netwealth, Charles White McInroy &

Wood, Patrick Wilson Credit Suisse  
 Sponsored by **The World of Fine Wine**

### UHNW ASSET MANAGER OF THE YEAR

🏆 **WINNER** CHARLES COSTA DUARTE ROTHSCHILD  
**NOMINEES** Alex Bowden Smith & Williamson, Aastha Gurbax JP Morgan, Nick Hornby Cerno Capital, Michael Parsons Wren Investment Office, Nataša Williams LGT Vestra  
 Sponsored by **The Buying Agents**

### PRIVATE CLIENT ACCOUNTANT OF THE YEAR

🏆 **WINNER** LIZ HENSON PWC  
**NOMINEES** Paul Ayres BDO, James Hender Saffery Champness, Nicola Roberts Deloitte, Chris Shepard Smith & Williamson, Iain Younger Frank Hirth  
 Sponsored by **Saracens**

### PROPERTY ADVISER OF THE YEAR

🏆 **WINNERS** RICHARD & SOPHIE ROGERSON RFR PROPERTY  
**NOMINEES** Trevor Abrahmsohn Gientree International, Camilla Dell Black Brick Properties, Louise Hewlett Louise Hewlett Properties, Guy Meacock Prime Purchase, Ed Tryon Lichfields  
 Sponsored by **Lustica Bay**

### FAMILY OFFICE SERVICES PROVIDER OF THE YEAR

🏆 **WINNER** SMITH & WILLIAMSON  
**NOMINEES** Chawker & Co, Keystone Advisers, KPMG, Owl Private Office, Stonehage Fleming  
 Sponsored by **Villa Sandi**

### PHILANTHROPIST OF THE YEAR

🏆 **WINNER** GUY HANDS  
 Sponsored by **Rémy Martin**

### PHILANTHROPY ADVISER OF THE YEAR

🏆 **WINNER** JOHN CANADY NATIONAL PHILANTHROPIC TRUST UK  
**NOMINEES** Divya Gosrani C Hoare & Co, Anna Josse Prism the Gift Fund, George King Maseco Private Wealth, Maya Prabhu, Chris Priestley Withers  
 Sponsored by **Elite Traveler**

### LAWYER OF THE YEAR: TAX & TRUSTS

🏆 **WINNER** NICK WARR TAYLOR WESSING  
**NOMINEES** Robert Brodrick Payne Hicks Beach, Jonathan Burt Harbottle & Lewis, Jonathan Conder Macfarlanes, Bart Peerless Charles Russell Speechlys, James Quarmby Stephenson Harwood  
 Sponsored by **Corporate Service at Harrods**

### LAWYER OF THE YEAR: FAMILY

🏆 **WINNER** MIRANDA FISHER CHARLES RUSSELL SPEECHLYS  
**NOMINEES** Zoe Bloom Keystone Law, Debbie Chism Stewarts, Joanne Edwards Forsters, Renato Labi HFC, Julian Lipson Withers

### LAWYER OF THE YEAR: REPUTATION

🏆 **WINNER** NIGEL TAIT CARTER-RUCK  
**NOMINEES** Gideon Benaim Simkins, Dominic Crossley Payne Hicks Beach, John Kelly Harbottle & Lewis, Dan Tench CMS, Steven Tregear Russells, Emma Woolcott Mishcon de Reys

### CASE OF THE YEAR

🏆 **WINNER** GIDEON BENAIM SIMKINS

### ENTREPRENEUR OF THE YEAR

🏆 **WINNER** ALEXANDER LANGLANDS PEARSE

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