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Lord North Street co-founder joins property private office

By Jonathan Yarker / 19 Oct, 2015



William Drake, co-founder of Lord North Street, as joined a property private office RFR as a senior adviser.

Drake (pictured), a qualified barrister, will advise RFR's board on management and strategy and work on developing its reputation within the wealth management industry.

After launching Lord North Street in 2000, Drake oversaw it merge with Sandaire Investment Office in 2014, becoming vice chairman of Sandaire and then senior adviser. He started his investment career in the corporate finance department of Kleinwort Benson in 1979, followed by a 17-year spell at investment bank Granville.

RFR offers property advice to private clients, including investment and interior design advice. It was co-founded by former Macfarlanes partner Richard Rogerson and ex-City lawyer Sophie Rogerson in 2013.

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'William co- founded Lord North Street with a clear philosophy that they would always sit on the client's side of the table, free from conflicts so that clients could entirely trust the integrity of their advice,' Richard Rogerson said.

'RFR was built on this same philosophy and it remains central to the firm's principles. William's very public endorsement of RFR, combined with his wise counsel and day to day involvement in the firm's growth, is an incredibly exciting step for our business.'

Drake added: 'There are so many echoes of Lord North Street in RFR's approach, not least a business model designed to avoid conflicts of interest and a service that sits entirely on the client's side of the table.

Our shared legal backgrounds add to the professional foundations which have been central to RFR's growth. A key factor in my decision was a belief in the value of creating a Property Private Office for the benefit of a wide range of private clients.